

Nancy L. Lowry Moitrier

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Designs for GREENER GARDENS, Inc. Annapolis, MD 10/89-Present

- Owner/Operator of fine gardening business with annual sales volume of \$350K
- Consultant/Designer for all aspects of residential horticulture: promote best management practices related to Arboriculture, Integrated Pest Management, irrigation, soils.
- Consultant/Designer for commercial landscape company, K&C Grounds Maintenance, serving the greater Baltimore metro area's commerce centers, homeowner associations and urban condominium complexes.
- Develop and maintain multi-acre estate gardens of properties valued up to \$4.5M.
- Design and build gardens utilizing hardscape elements of rustic wood, stone or brick and plant materials from gallon perennials to caliper-sized specimen trees.
- Lecture on horticultural topics: design, garden development, ecology and more to public institutions and garden clubs from Baltimore to Virginia.

U.S. NATIONAL ARBORETUM, Washington, D.C. 10/92-4/96

- Performed all necessary horticultural tasks in 25 acre garden including: planting, pruning, watering, fertilizing, weed control and pest monitoring.
- Managed production facilities: Asian, Gotelli, Holly/Magnolia, and Maple collections. Determined and implemented propagation methods for wild-collected Asian and Ukrainian plant taxa.
- Produced extensive photographic inventory of Asian plants and their uses.
- Presented educational tours and lectures of the Asian Collections. Planned monthly employee in-service educational program. Developed Arboretum orientation program for new volunteers.

METZLER'S NURSERY, Columbia, MD 2/91-10/92

- Promoted from Herbaceous Manager to Woody Buyer within six months of employment.
- Buyer for woody department with \$650,000 annual sales volume.
- Hired, supervised, trained and motivated staff of twelve on a daily basis.
- Increased woody sales 26%. Decreased product loss in department 70%. Instituted botanical labeling system for nursery products.
- Supervised 20 associates and two managers on weekends to insure adherence to company standards and customer satisfaction. Accountable for opening and closing procedures for a store with over \$3 million annual sales volume.

HOMESTEAD GARDENS, Davidsonville, MD 6/89-2/91

- Maximized sales of 750 different woody plants through merchandising and customer service.
- Diagnosed pest infestations, diseases and cultural problems and recommended organic treatments.
- Handled nursery stock from gallon cans to caliper-sized specimen trees.

EDUCATION/CERTIFICATIONS

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| • ASSOCIATION of PROFESSIONAL LANDSCAPE DESIGNERS, Certified | 2007 |
| • MARYLAND, Licensed Tree Expert | 2005 |
| • INTERNATIONAL SOCIETY OF ARBORICULTURE, Certified Arborist | 1996 |
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| • MARYLAND DEPARTMENT OF AGRICULTURE, Pesticide Applicator | 1990 |
| • MARYLAND NURSERYMAN'S ASSOCIATION | 1989 |
| Certified Horticulturist | Pest Management Specialist |
| Compost and Compost Utilization Specialist | Plant Identification Specialist |
| Weed and Weed Management Specialist | Herbaceous Perennials Specialist |

- PENNSYLVANIA STATE UNIVERSITY B.S. Ornamental Horticulture Minor: Landscape Architecture
- GUSTIN GARDENS, Landscape Architect Understudy 1988
- MONROVIA NURSERY COMPANY, Internship, Azusa, California 1986
- MANOR VIEW FARMS, Nursery Yard Team 1985
- WATSONS GARDEN CENTER, Nursery Sales Team 1982-5

PUBLICATIONS/PRESS

Fine Gardening, Less is More	6-2011
PSU, The Bridge, My Fifteen Minutes of Fame	12-2009
The Capital Gazette, For the Love of Treehouses	6-2009
Washington Post, Adrian Higgins-Gardening	5-2009
Gardening by the Moon	2009
Container Gardening, Design Ideas	2008
Livescapes, According to Plan	5-2008
Inside Annapolis, Greener Gardens	4-2008
American Nurseryman, Made for TV	5-2007
American Nurseryman, Snapshot	4-2005
Mid-Atlantic Grower, Gardening with a Soul	6-2007
Chesapeake Life, Smart Growth	6-2002